

## Message Text

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ACTION AF-06

INFO OCT-01 ISO-00 COME-00 EB-07 CIAE-00 INR-07 NSAE-00

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P 180900Z MAR 75

FM AMEMBASSY LOME

TO SECSTATE WASHDC PRIORITY 8945

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USDOC FOR MEPD

E.O. 11652: N/A

TAGS: BEXP, BPRO, BTIO, EIND, EINV, EFIN, TO

SUBJECT: FERTILIZER PROJECT: DAVY POWERGAS, INC.

REF: A) STATE 049197; B) LOME 475

1. ON RECEIPT REFTEL (A) EMBOFF CONTACTED AKITANI, TECHNICAL SYG OF CTMB, WHO AGREED TO COME TO EMBASSY EVENING MARCH 11. AKITANI BROUGHT PERSONAL COPY OF DPG STUDY (REFTEL B), ORIGINAL OF WHICH HAD BEEN SENT TO JUDAS AZUELOR IN "GROUPE ASSOR"'S PARIS OFFICE. AKITANI, IN EFFORTS TO INSURE GOT AWARE OF DPG'S EFFORTS, HAD SHOWN HIS COPY TO MIN MINES MIVEDOR BEFORE PREVIOUS VISIT TO EMBASSY; MIVEDOR HAD NOT BEEN AWARE OF ITS EXISTENCE UNTIL THEN. AKITANI DOUBTS GOT HAS YET BEEN INFORMED OFFICIALLY OF STUDY'S EXISTENCE. HE AGREED WITH EMBOFF'S OBSERVATION THAT ASSO

IF HE WISHED, COULD PREVENT GOT FROM LEARNING OF STUDY. HE ALSO AGREED THAT, IF THIS SHOULD BE CASE, SOME WAY WOULD HAVE TO BE FOUND TO BRING MATTER DIRECTLY TO ATTENTION OF GOT. (EMBOFF HAD IMPRESSION THAT MIVEDOR, ALTHOUGH RESSPONSIBLE MINISTER AND CHAIRMAN OF CTMB, HAS BEEN EXCLUDED FROM NEGOTIATIONS AND HAS THEREFORE ADOPTED "HANDS OFF" ATTITUDE.)

2. EMBOFF THEN EXPLORED "END-RUN" POSSIBILITIES WITH AKITANI.

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SEVERAL IDEAS EMERGED WHICH EMBASSY REQUESTS DEPARTMENT CON-

VEY TO ANTOLAK:

(A) EMBASSY COULD CALL ON MIN PLAN DOGO TO ASK IF HE HAD RECEIVED STUDY, SINCE NORMALLY IT WOULD COME TO HIM;

(B) ANTOLAK COULD CABLE MIN PLAN DOGO, OR EVEN PRESIDENT EYADEMA, ASKING FOR REACTIONS TO PROPOSAL;

(C) ANTOLAK COULD SEND COPY OF STUDY TO EMBASSY TO PRESENT TO DOGO OR PRESIDENT;

(D) ANTOLAK COULD COME TO LOME FOR PERSONAL APPROACH TO GOT. AS ANTOLAK MORE INFORMED THAN WE ON PRESENT STATE OF PLAY, ABOVE IDEAS ARE NOT EMBASSY RECOMMENDATIONS BUT SUGGESTIONS HE MAY FIND HELPFUL, IF IT APPEARS TO HIM ASSOR MAY BE BLOCKING CONSIDERATION DPG PROPOSAL.

3. AKITANI STRESSED THAT GOT INTERESTED IN PACKAGE DEAL, NOT JUST GETTING FACTORY BUILT. DPG THEREFORE WOULD HAVE TO ASSEMBLE GROUP THAT COULD HANDLE DESIGN, CONSTRUCTION, FINANCE, OPERATIONS AND SALES, SUCH AS FRENCH COMPETITOR REPORTEDLY HAS OFFERED. (REFTEL A NAMES COMPETITOR AS COFAS; AKITANI SAYS IT IS COFRAL.) IF, THEREFORE, DPG SHOULD DECIDE SEND REPRESENTATIVE TO LOME, AKITANI SUGGESTS IT SEND TEAM, INCLUDING REPRESENTATIVE OF WHATEVER COMPANY WOULD HEAD PROJECT WHO COULD SPEAK FOR GROUP AND ADDRESS ALL ASPECTS OF PROJECT.

4. ACTION REQUESTED: EMBASSY REQUESTS DEPARTMENT CONTACT ANTOLAK AGAIN AND THEREAFTER ADVISE IF THERE IS ANYTHING FURTHER HE WOULD LIKE US TO DO. EMBASSY WILL TAKE NO RPT NO FURTHER ACTION UNTIL ADVISED.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FERTILIZERS, PROGRAMS (PROJECTS)  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 MAR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** MorefiRH  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975LOME00609  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750094-0255  
**From:** LOME  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750341/aaaabkow.tel  
**Line Count:** 93  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION AF  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 STATE 049197, 75 LOME 475  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** MorefiRH  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 20 MAY 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <20 MAY 2003 by ElyME>; APPROVED <21 MAY 2003 by MorefiRH>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FERTILIZER PROJECT: DAVY POWERGAS, INC.  
**TAGS:** BEXP, BPRO, BTIO, EIND, EINV, EFIN, TO  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006